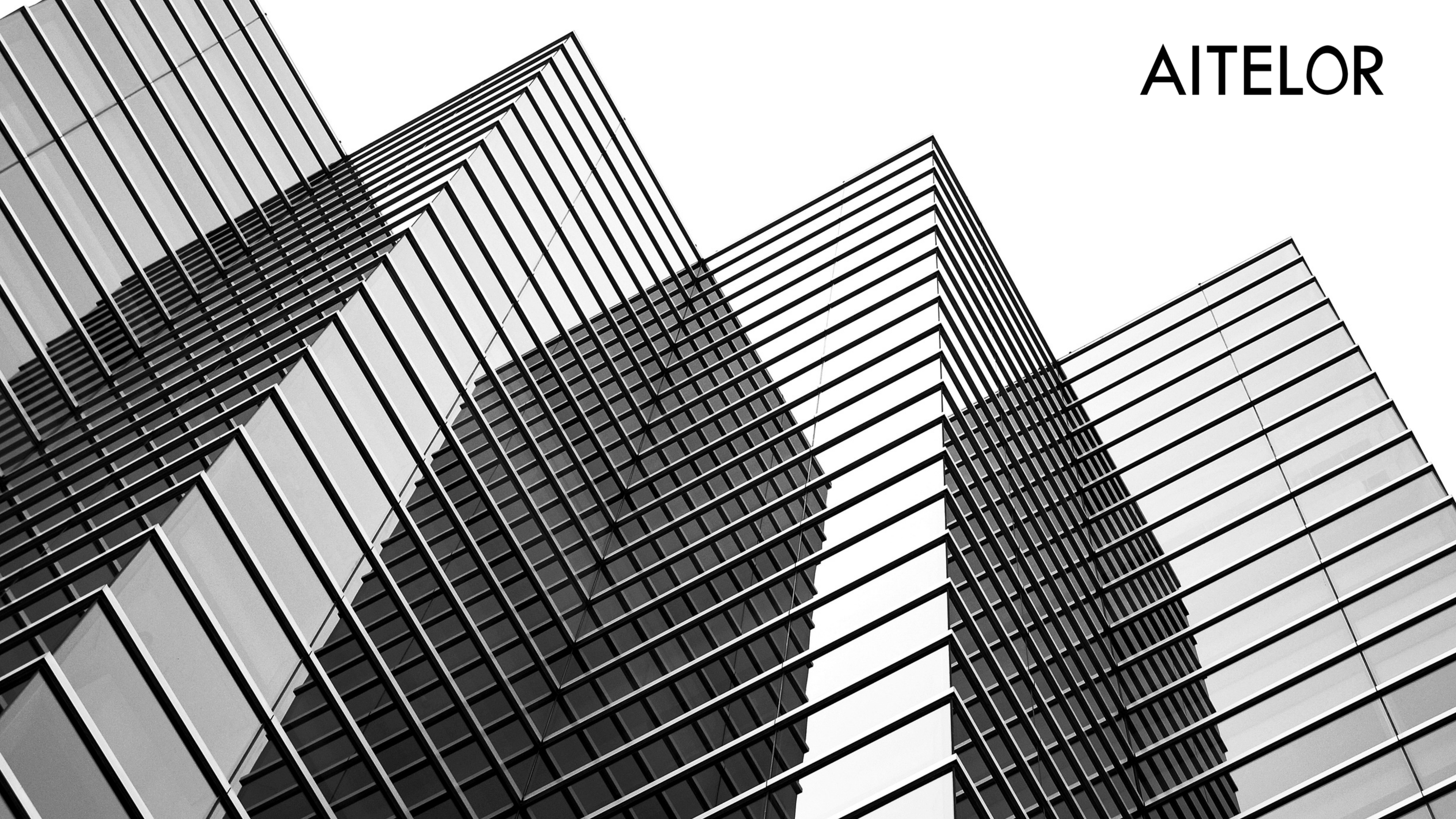




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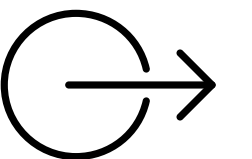
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CFD Sector

Automation

Presentation by

AITELOR Team



SOLUTIONS

As of June, 2025

Lead Interactions

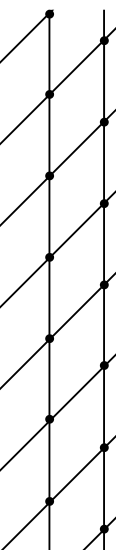
- Lead Generation Bot
- Lead Qualification Agent
- SDR Voice Agent
- NDA Signature Bot
- Reactivation Agent

Customer Support

- 24/7 Multilingual Agent
- Localized Chat Bot
- Enrollment Bot
- KYC + Questionnaire
- Deposit Agent

Internal Processes

- Real Time P/L
- Conversion Reports
- Voice Agent Statistics
- Chat Bot Statistics
- Reputation Stack



Highlights and Key Updates



Achieved 5%-7% SDR Agent automatic conversion rate

Our SDR AI Voice Agent it's a high-performing, revenue-generating solution designed specifically for outbound lead conversion. Compliant with financial and regulatory standards (e.g., MiFID II, KYC)
1 AI Agent = 15 concurrent calls

CS Chat Bot Resolved 92% FAQ vs Escalation Rate

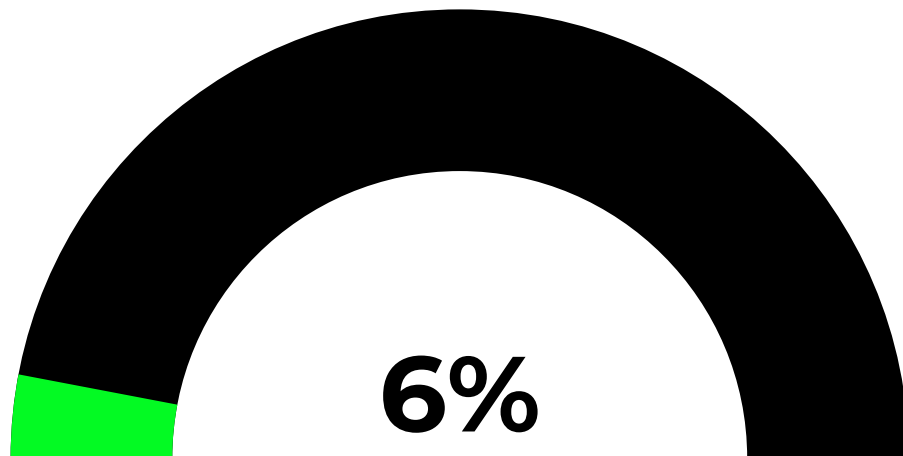
Multilingual Localized Instant response, 24/7 availability.
Seamless escalation to human agent when needed (8%)
Speeds up resolution, reduces cost, and improves customer experience

Doubled Outbound Call and CS Chat volume

42'000/Month outbound AI Voice Calls
38'000/Month AI CS Chatbot Interactions
Volume doubled in just one month

Highlights on our SDR AI Voice Agent

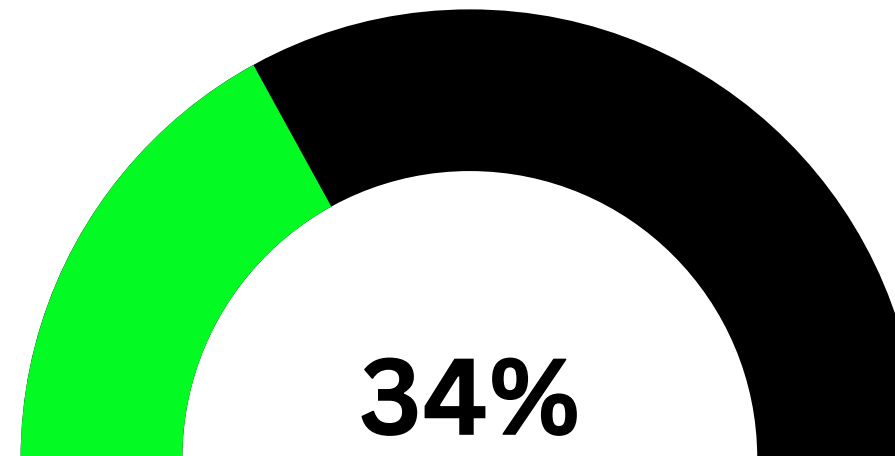
Our SDR AI Voice Agent is built for lead conversion at scale. It autonomously handles cold outreach, lead qualification, follow-up, and reactivation. All with natural human tone, adaptive logic, and regulatory compliance. Conversations at scale, converts cold leads, revives dormant pipeline, always compliant



6%

Average Conversion Rate

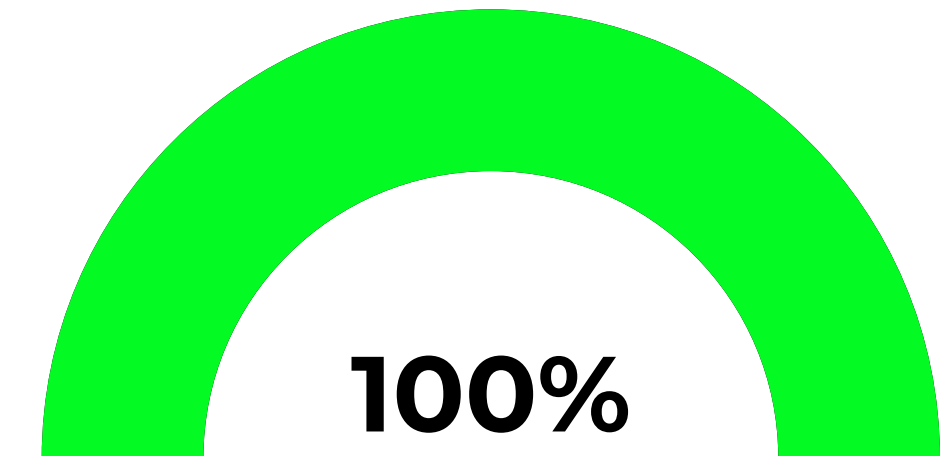
Our AI SDR Agents are closing 6% of all leads directly from initial outreach including cold leads. This is on par with mid-tier human SDRs, but with 24/7 availability, unlimited scalability, and zero fatigue.



34%

Reengagement rate

34% of previously inactive or “cold” leads re-engaged after interaction with our AI SDR system. These are leads that were previously marked as disinterested, unreachable, or dormant.



100%

Compliant Execution

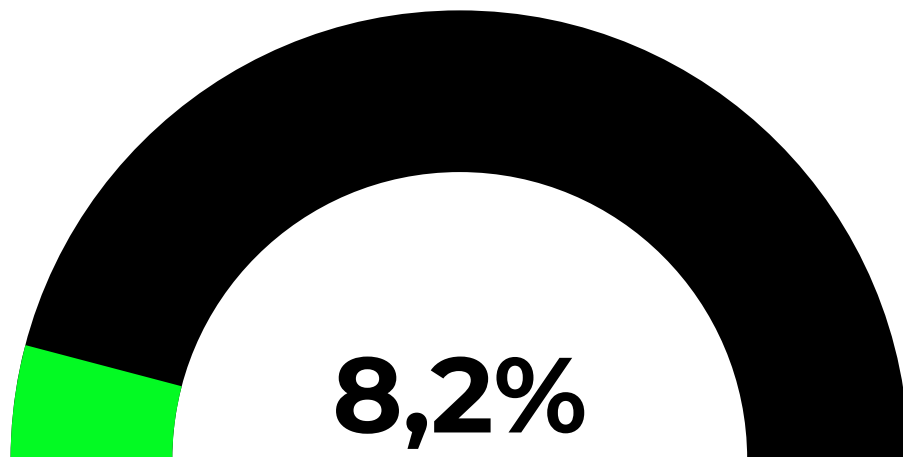
All calls are 100% compliant with regional and industry-specific regulations (GDPR, MiFID II, ASIC, HIPAA, etc.) Scripts are vetted and contextually enforced



Highlights on our CS AI Voice Agent

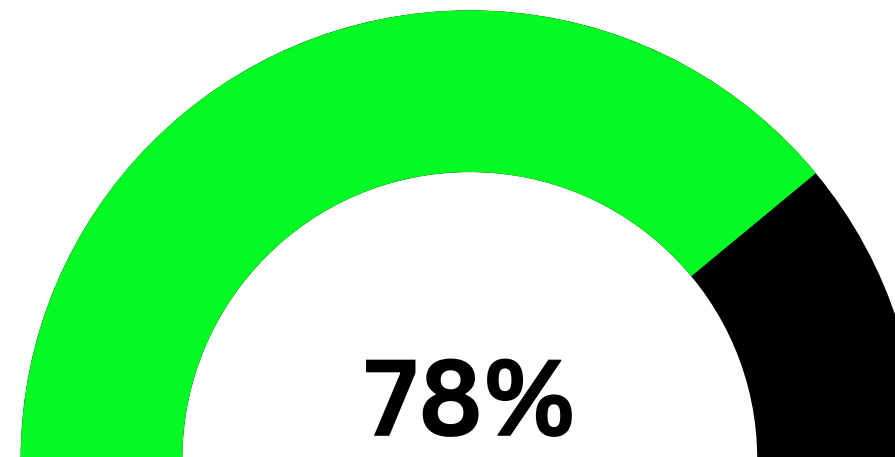
Our AI Voice Agent for Customer Support delivers enterprise-grade automation with real human tone and empathy, operating 24/7 across multiple languages. It automates inquiries, solves problems in real-time, and knows when to escalate.

Secure. Fast. Human-like. Drastically reduces cost per resolution and support pressure.



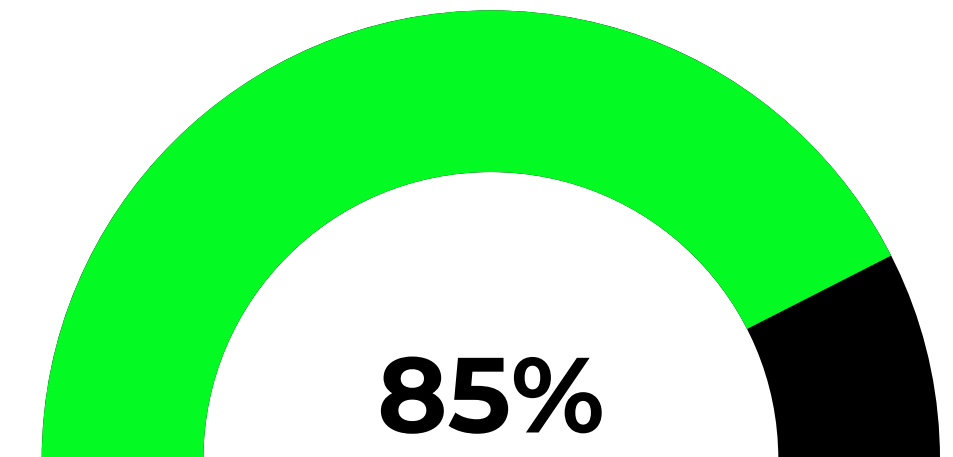
Escalation Rate

This means over 91% of customer interactions were handled completely autonomously, reducing workload, queue times, and support costs significantly.



Success rate

78% of user's requests were fully completed during the call without requiring further input or follow-up. "Success" is defined by completion of the intended task

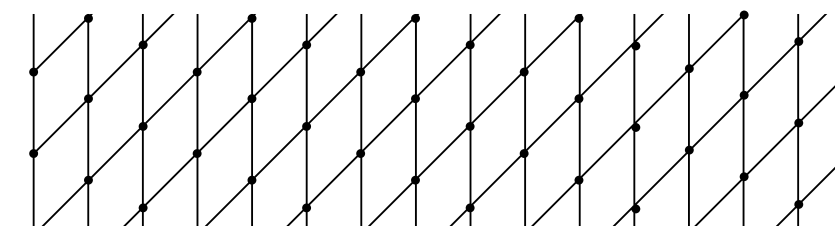
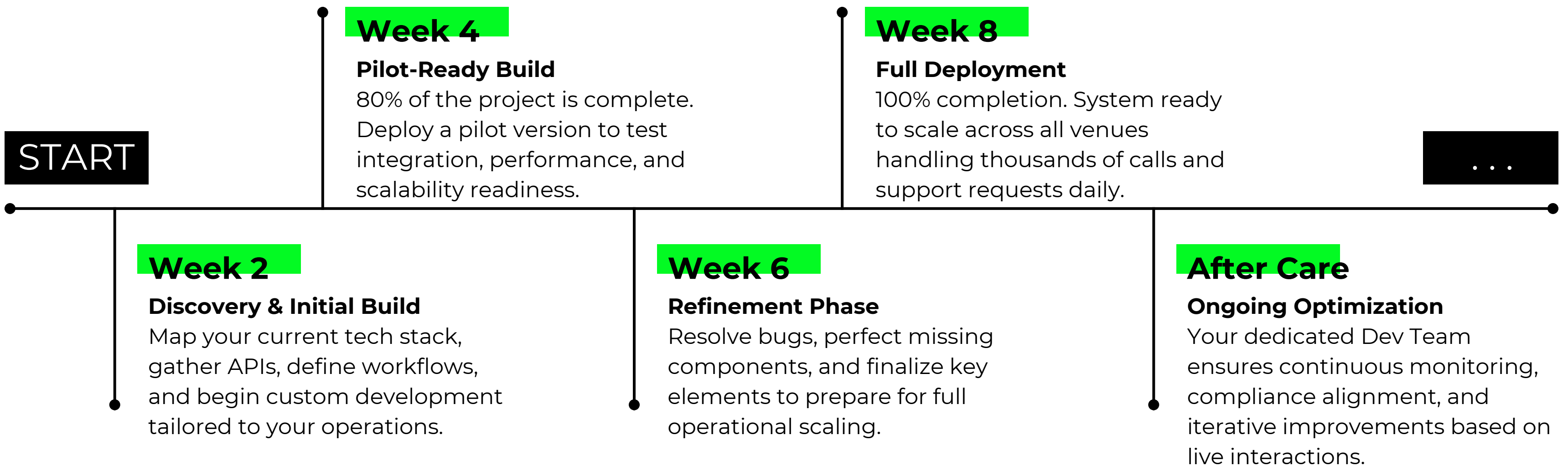


Resolution Rate

85% of inquiries were resolved by automation alone or by intelligent routing. "Resolution" means the customer's issue was answered and closed to satisfaction

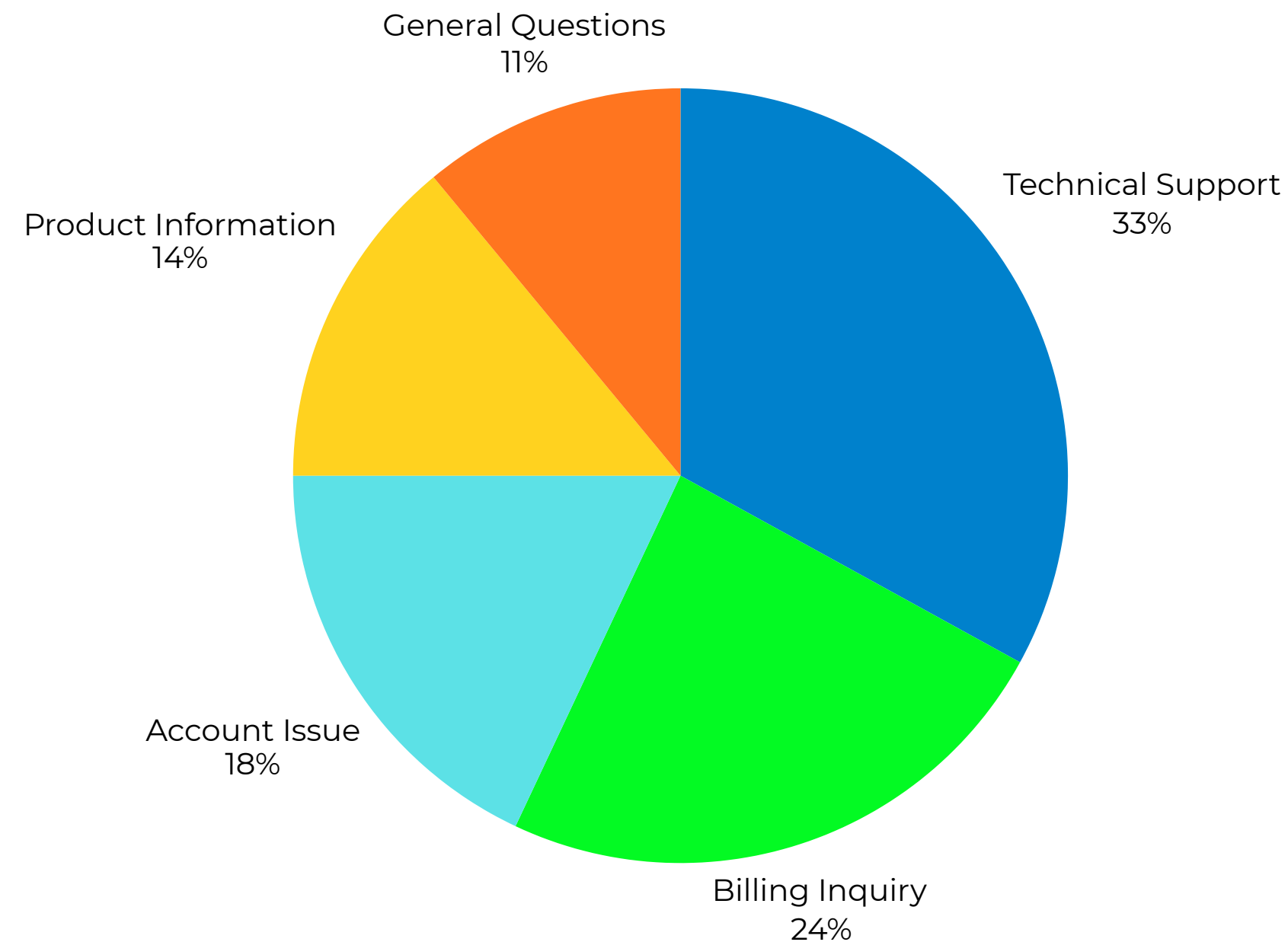


Development Timeline



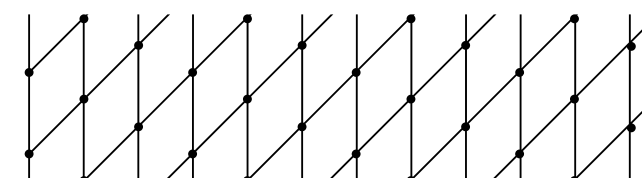
CS AI Voice Agent Intent Breakdown

AITELOS

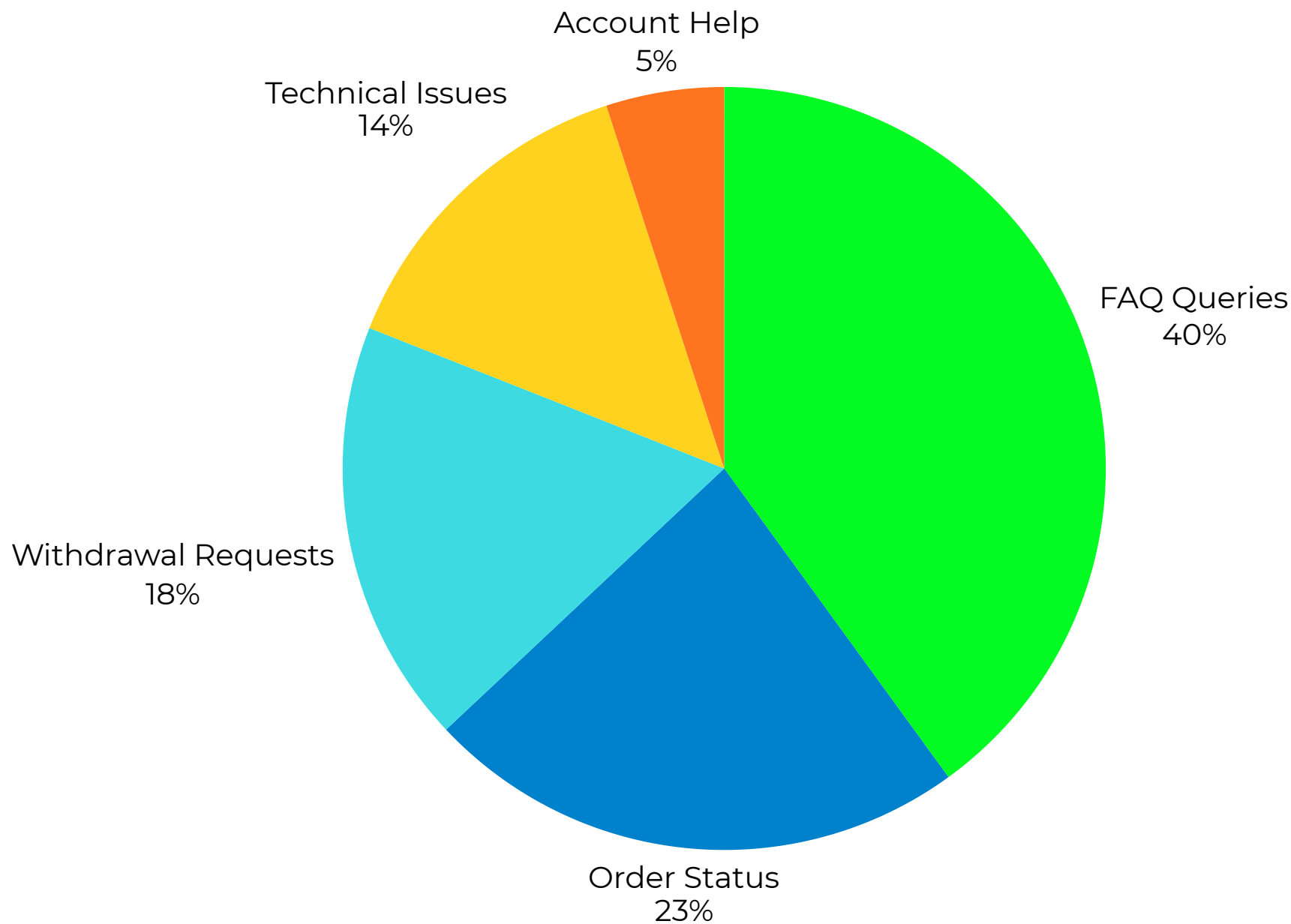


Performance Insights

First Call Resolution	72%
Escalation Rate	8.2%

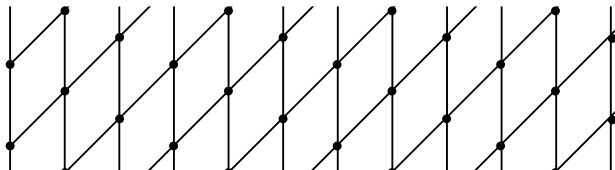


CS Chat Bot Intent Breakdown



Chat Metrics

Average Chat Duration	4.2 min
Concurrent Chats Handled	8.5 Av
Resolution Rate	94.3%



Real Case Studies

From our past deployments,
Human Agents vs Hybrid model

2024	FEB	MAR	APR	MAY	JUN	TOT
AGENTS SALARY	€147,420	€149,040	€160,380	€151,135	€163,212	€771,187
DEPOSITS	€306,150	€299,700	€328,050	€301,725	€330,600	€1,566,225
2025	FEB	MAR	APR	MAY	JUN	TOT COSTS
AGENTS SALARY	€153,270	€78,750	€64,200	€60,900	€61,400	€418,520
AI COSTS	€15,480	€26,210	€32,460	€31,350	€32,980	€138,480
DEPOSITS	€346,290	€301,150	€289,010	€312,130	€318,190	€1,566,770

+€214,732

How Strategic AI Adoption Matched Revenue While Cutting Costs

Our client reduced human conversion agents over two months and began AI implementation from Month 3. Despite transitional costs, **the full investment in development and maintenance was recovered within five months.**

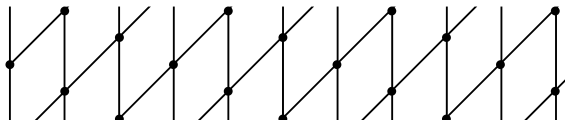
In 2024, agent salaries averaged €154,000/month to generate €1.56M in deposits.

In 2025, with AI Voice Agents active, salaries dropped from €153,270 to €61,400, while AI costs scaled from €15,480 to €32,980.

Deposits remained steady at €1.56M.

By June 2025, automation delivered €214,732 in operational savings, proving strong ROI and long-term efficiency.

These figures reflect only base salaries and **do not account for performance bonuses**, which would further strengthen the value proposition and underline the cost-efficiency of our AI integration.



Real Case Studies

AITELOR

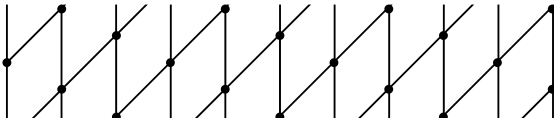
Projections for next 6 months Human Agents vs Hybrid model

2024	JUL	AUG	SEP	OCT	NOV	DEC	TOT
AGENTS SALARY	€154,000	€154,000	€154,000	€154,000	€154,000	€154,000	€924,000
DEPOSITS	€313,251	€313,251	€313,251	€313,251	€313,251	€313,251	€1,879,506
2025	JUL	AUG	SEP	OCT	NOV	DEC	TOT
AGENTS SALARY	€66,300	€66,300	€66,300	€66,300	€66,300	€66,300	€397,800
AI COSTS	€30,750	€30,750	€30,750	€30,750	€30,750	€30,750	€184,500
DEPOSITS	€305,100	€305,100	€305,100	€305,100	€305,100	€305,100	€1,830,600

+€292,794

6-Month Forecast: €292K in Savings with AI

For the second half of 2025, with AI fully implemented, projected costs drop to €97,050/month (agents + AI) compared to €154,000/month in 2024. Despite reduced spending, deposits remain stable: €1.83M vs €1.88M resulting in projected savings of €292,794 over six months. This underscores how AI can maintain revenue performance while dramatically reducing operational costs.

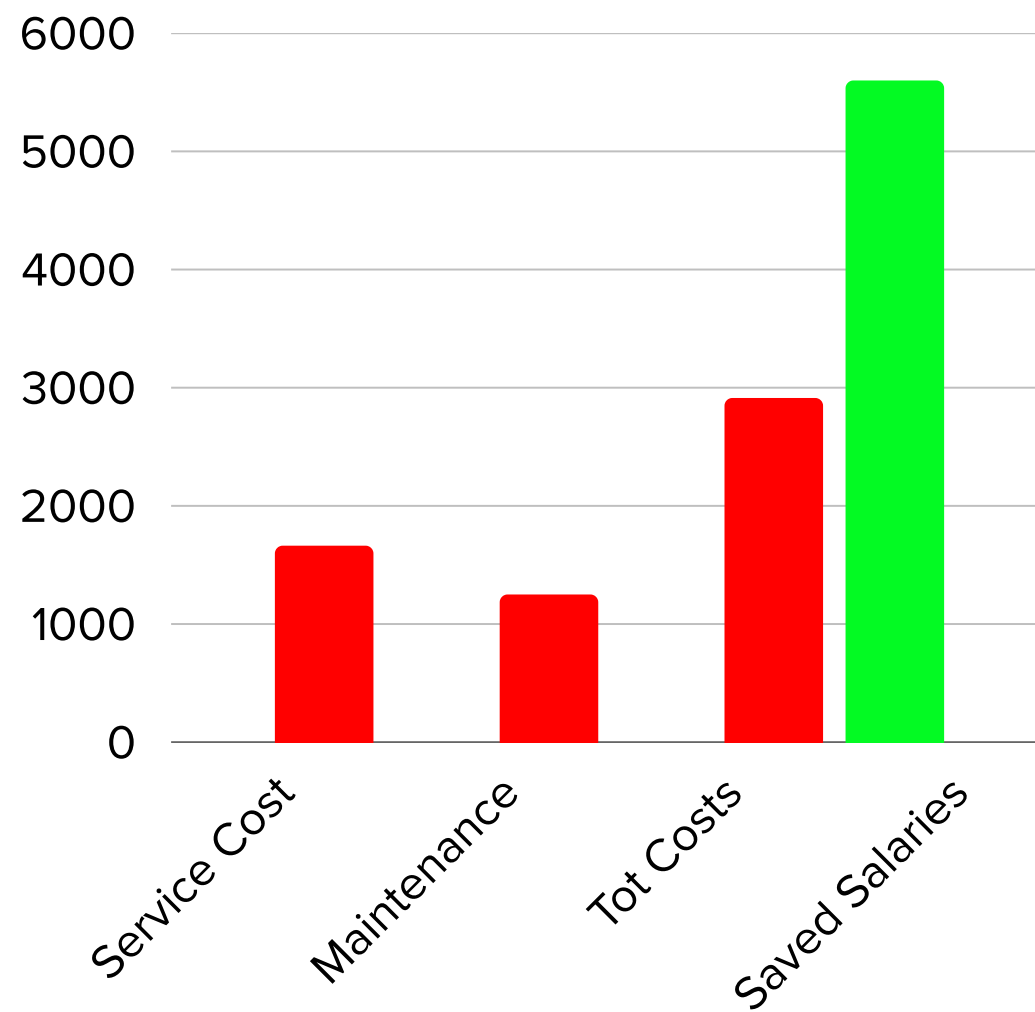


Real Case Studies

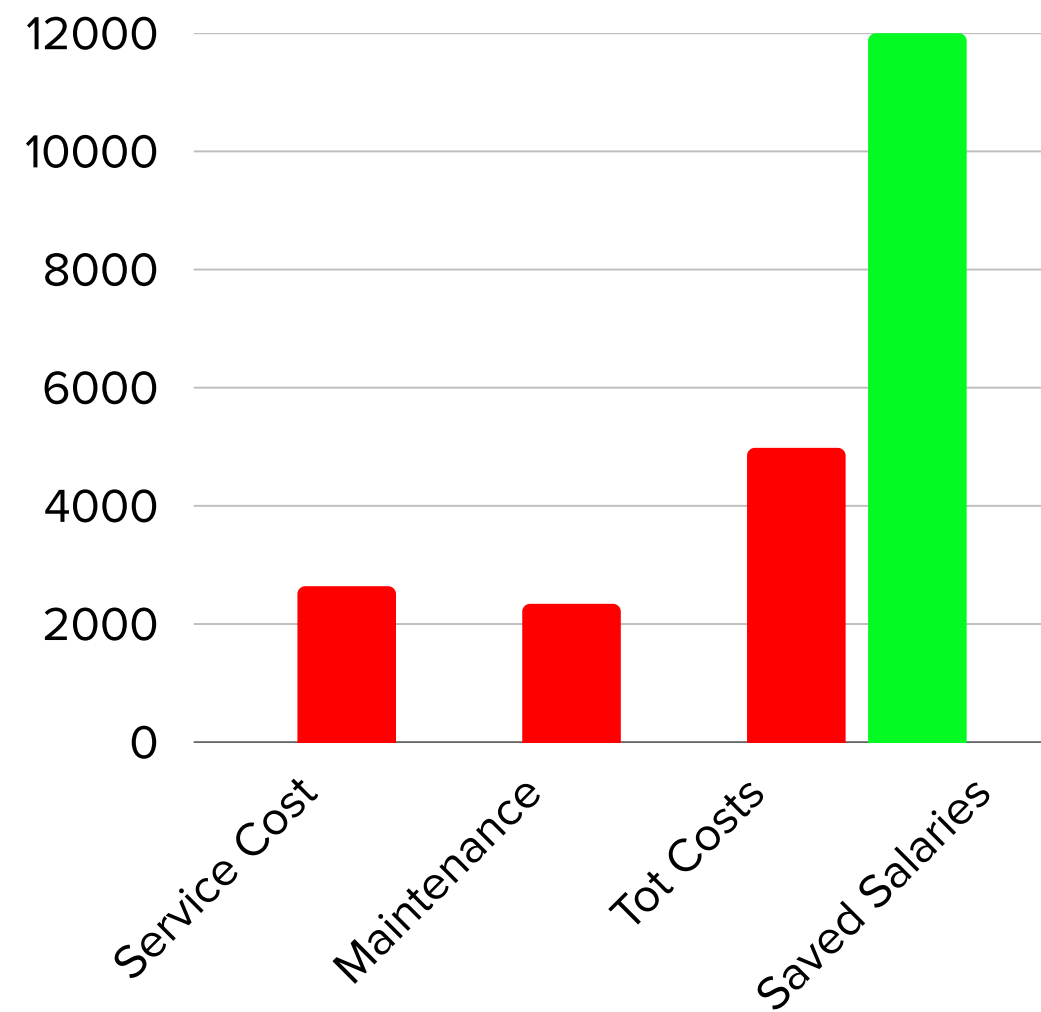
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Customer Support savings with AI

Client "A" May CS Agent



Client "B" May CS Agent



Customer Support Savings Overview

Client A

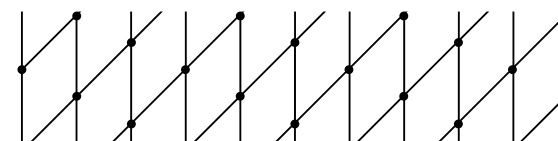
- AI Service Cost: €1,663
- AI Maintenance: €1,250
- Total Monthly Cost: €2,913
- Saved Salaries: €5,600
- Team Reduction: From 10 agents to 4

Client B

- AI Service Cost: €2,640
- AI Maintenance: €2,342
- Total Monthly Cost: €4,982
- Saved Salaries: €12,000
- Team Reduction: From 15 agents to 5

These figures reflect the immediate and recurring cost-efficiency achieved through AI-driven customer support.

In both cases, clients **reduced their support teams by over 60%** while maintaining high-resolution rates and improving response times, **achieving savings between €2,700–€7,000 monthly** after AI integration.





Conclusion

We don't just offer AI, we deliver high-performance automation built to reduce operational costs, scale with your growth, and generate tangible ROI from day one. With AITELOR, you're not just buying software. You're gaining a strategic partner with deep experience across regulated industries like Finance, Healthcare, and Hospitality, with systems already in place and proven results on the field. We're ready to build it for you. Now.

01. Speed to ROI

Most of our partners recover their investment within 6 months, some even sooner. Our case studies prove it.

03. 100% Human-Level

Multilingual, empathetic, conversion-focused. Our clients regularly achieve up to 92% automation rates with only 8% escalation.

02. Secure Infrastructure

Enterprise-grade development, 24/7 maintenance, full compliance across industries. Built once, scaled endlessly.

04. Strategic Advantage

This is not shelf software, this is a custom system built around your current stack, your processes, and your market.

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Feel free to reach
out to us if you
have any question

AITELOR

Phone Number

+62 812 3924 0752

Contacts

Contact Us

Website

www.aitelor.com

